

BOXFISH INFRASTRUCTURE GROUP



BRIAN GUEST

PROFESSIONAL EXPERIENCE

SUMMARY

Brian Guest has over 20 years of experience working in the transportation industry has been the commercial designer and lead for a range of innovative and multi-Billion transit projects. Brian Guest brings together detailed knowledge of government operations at all levels, municipal, provincial and federal.

As CEO of Boxfish Infrastructure Group Brian has been instrumental in the modernization infrastructure delivery in Canada. Over the last 15 years Brian led the commercial deal development of the Metrolinx OnCorr GO Expansion program of \$20B worth of rail upgrades, construction, vehicle acquisition and station construction and upgrades that includes world first financial and commercial constructs. He also provided commercial leadership to Ottawa Stage 1 and Stage 2 LRT, Eglinton Crosstown LRT, Finch West LRT, Ontario Line, and many more.

REFERENCE PROJECTS

1. **GO Expansion**, Toronto (Metrolinx), 2018 - current: Senior Commercial, Procurement and Claims advisor for the GO Expansion project including the construction, operations and maintenance of the GO owned network. The program involves the conversion from diesel

PROFESSIONAL HIGHLIGHTS

- 2016-Current Co-Founder and CEO of Boxfish Infrastructure Group
- 2003-2005 Deputy Principle Secretary to the Prime Minister of Canada
- 2001-2002 Office of the Minister of Finance of Canada
- 1997-2001 City of Ottawa

EDUCATION

Political Science & Public Administration, University of Ottawa

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to electrified rail operations within a mixed passenger and freight rail environment. Estimated capital construction, \$20B.

2. **Ontario Line Subway Project**, Toronto (Metrolinx) 2018-Current: Brian is the Senior Commercial, Procurement and Claims advisor for the 15.6-kilometre, 15-stop subway line will run from Exhibition Place, through to the Ontario Science Centre. This 15 station, 16km subway line is being procured as a P3 with three different packages. Estimated Capital Cost: \$10.9B
3. **Hurontario LRT Project**, Toronto (Metrolinx) 2017-Current: Brian is the Senior Commercial, Procurement and Claims advisor for the Hurontario Light Rail Transit (LRT) which will provide 18 km of rapid transit with 19 stops on a dedicated right-of-way and will link to GO Stations at Port Credit and Cooksville, the Mississauga Transitway, Square One GO Bus Terminal, Brampton Gateway Terminal, and key MiWay and Brampton Transit routes. Capital Cost: \$4.6B.
4. **Eglinton Crosstown LRT (ECLRT) Project**, Toronto (Metrolinx) 2016 – Current: Brian is the Senior Commercial, Procurement and Claims advisor for the DBFM project which consists of approximately 19 km of LRT between Mt. Dennis and Kennedy, including 10.2 km of tunnel along Eglinton Avenue from Black Creek Drive to Brentcliffe Road. The project also includes 15 underground stations and 10 stops at-grade, including two Interchange stations with the TTC subway and terminal stations that connect to GO Transit and the Union Pearson Express. Capital Cost \$5.3B
5. **Stage 2 LRT Project**, Ottawa (City of Ottawa) 2018-2020: Brian and Boxfish Infrastructure Group provided project management and commercial advisory services to the project team. This project included 44km of new LRT and 24 new stations. The project included a first of its kind DBF extension to a DBFM system under construction and a DBFM extension to the Trillium Line. Capital Cost: \$4B
6. **Finch West LRT Project**, Toronto (Metrolinx) 2016-Current: Brian is the Senior Commercial, Procurement and Claims advisor for the DBFM project that includes 11 km of light rail transit (LRT) running from a western terminus at Humber College campus and

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an eastern terminus at the Finch West Toronto Transit Commission (TTC) Subway Station with 17 at-grade stops, 2 below grade terminal stations, and a Maintenance and Storage Facility. Capital Cost: \$2.5B

7. **Confederation Line Stage 1 LRT Project, (City of Ottawa) 2011 –2012:** Brian provided commercial and communications advisory services to the project team. The 12.5km LRT project included 13 stations a 2.5km tunnel through the downtown core of the City and was the first P3 transit project in the Province and the second in the country. Capital Cost: \$2.1B

OTHER EXPERIENCE

2003-2005 – Deputy Principle Secretary – Office of the Prime Minister

- Charged with overseeing critical policy files for the Prime Minister
- Special responsibility for cities, environment and climate change and infrastructure.

2001-2002 — Director of Communications and Sr. Policy Advisor – Office of the Minister of Finance of Canada

- Charged with overseeing all political communications including speaking for the Minister on the record for all public issues
- Worked with department to deliver Budget 2001
- Worked with department to host emergency World Bank/IMF meetings held in the wake of September 11, 2001
- Worked with Minister to assume leadership on Cities file.

2000-2001 — Dir. Communications & Policy – Office of the Mayor of Ottawa

- Conceived and implemented campaign for Bob Chiarelli's successful campaign for Mayor
- Developed all policy initiatives for first term of Mayor of new City of Ottawa
- Worked with staff and Council to implement priority policies
- Charged with all communications with reporters and opinion writers on issues facing newly amalgamated City of Ottawa

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1997-2000 — Director Communications & Policy – Office of the Regional Chair

- Conceived and implemented campaign for Bob Chiarelli's successful campaign for Regional Chair
- Developed all policy initiatives for first term of Regional Chair
- Developed and implemented campaign to amalgamate 11 former municipalities that made up the Regional Municipality of Ottawa-Carleton
- Passed and implemented the first successful municipal smoking ban
- Lead planning for implementation of the Light Rail Pilot Project
- Worked with staff and Council to successfully deliver commitments made in campaign for Regional Chair